COMPLETE B2B PRODUCT SAMPLE

Redefine the Accounting role before you hire it.

Should a US workforce team publish one generic Accounting vacancy now, train internally, outsource the work or redefine the role first?

EUR 950 ONE-OFF

Role Decision Brief

One decision. One role or topic. One country. Up to 24 comparable months. Includes a 60-minute readout, one revision and 12 months of access.

RECOMMENDED DECISION

REDEFINE FIRST

Do not publish one generic Accounting vacancy. Clarify the outcome, seniority and essential capabilities, then compare the resulting gaps with the current team.

Dated 1 August 2026 | US decision scope | 914 active matching records in the global discovery cohort

01 - EXECUTIVE DECISION

Redefine first. Then decide whether to hire or develop.

The evidence rejects a generic, global Accounting specification. The US bucket supports current-example review; the global capability counts guide the questions and are not relabelled as US frequencies.

REJECT FOR NOW

Hire as written

Reject for now. Mixed role families and mostly unclassified seniority make the vacancy too ambiguous.

RECOMMENDED

Redefine, then choose

Recommended. Clarify outcomes and essentials; then compare the gaps with internal capability.

CONDITIONAL

Develop the team

Conditional. Suitable for teachable adjacent gaps. Posting data does not measure internal proficiency.

OTHER EVIDENCE

Outsource

Needs cost, control, vendor-capacity and continuity evidence outside this dataset.

DECISION RULE

If the narrower specification exposes a gap the team cannot close in the required time, hire. If the gap is adjacent and teachable, develop. Compare outsourcing only after adding delivery-cost and vendor evidence.

What this brief does not claim: candidate availability, time to hire, salary truth, national market size or future demand.

02 - EVIDENCE BEFORE INTERPRETATION

Four numbers define the evidence.

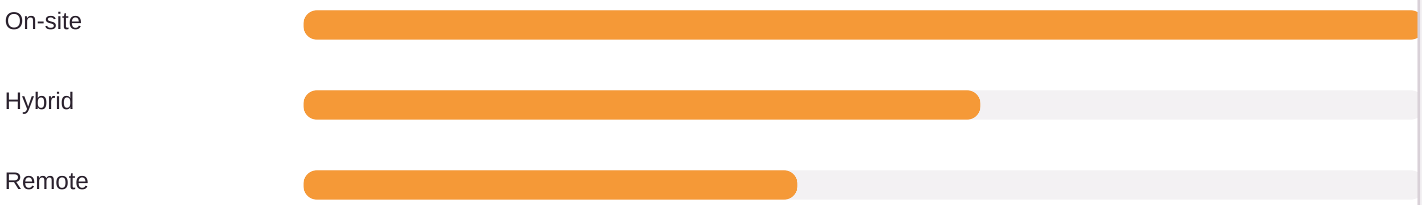
12,428
Retained matching rows
Lifetime rows matching the archived Accounting definition.

914
Active matching records
July capability, modality, seniority and country cohort.

4,029
Raw employer labels
Not normalised companies and not active-employer count.

197
Remote postings
21.6% of the July dated cohort.

WORK MODALITY - TOTAL 914



Boundary

These labels sum to the active cohort. They do not prove remote eligibility in a specific country.

Every finding in this sample inherits the July 2026 dated observation unless another edition is named explicitly.

03 - HISTORICAL TRANSITIONS

Three editions changed. The demand verdict remains withheld.

GENERATED 4 JUNE

May 2026

1,888 active records 10,368 retained rows 3,776 raw employer labels 363 remote (19.2%) Largest bucket: Germany 569

GENERATED 1 JULY

June 2026

1,062 active records 11,379 retained rows 3,914 raw employer labels 219 remote (20.6%) Largest bucket: United States 366

GENERATED 1 AUGUST

July 2026

914 active records 12,428 retained rows 4,029 raw employer labels 197 remote (21.6%) Largest bucket: United States 330

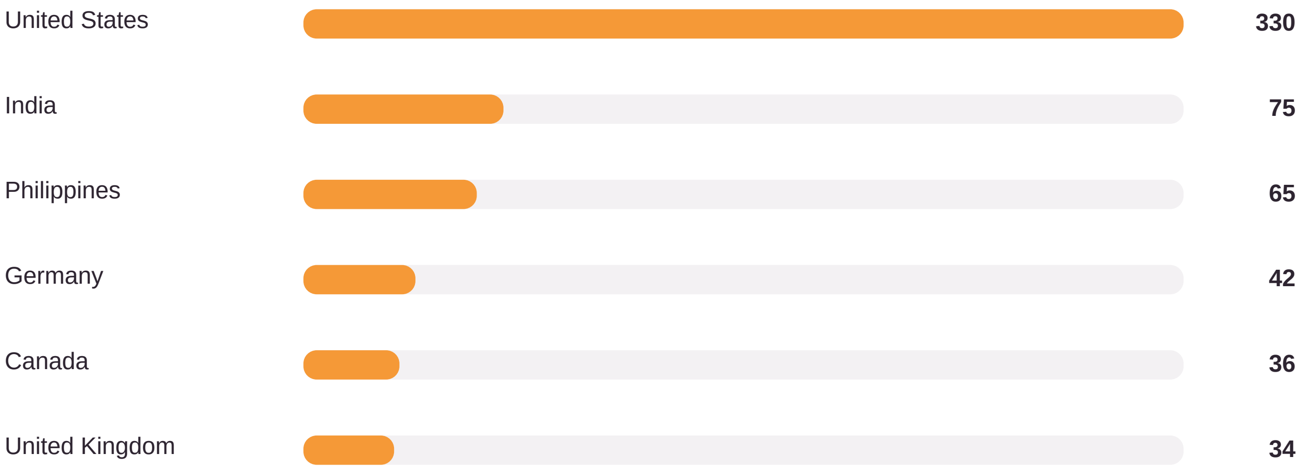
QUALITY GATE

No demand arrow

Germany moved from 569 to 64 to 42 published postings. That discontinuity triggers a coverage and cohort-comparability audit. It does not prove demand collapsed. The total 1,888 to 1,062 to 914 is movement in postings reviewed, not an estimate of market movement.

Country buckets reveal where to inspect.

The 12 published buckets account for 671 of 914 active records. The remaining 243 are outside the displayed top 12 or have no published country bucket.



OTHER PUBLISHED BUCKETS

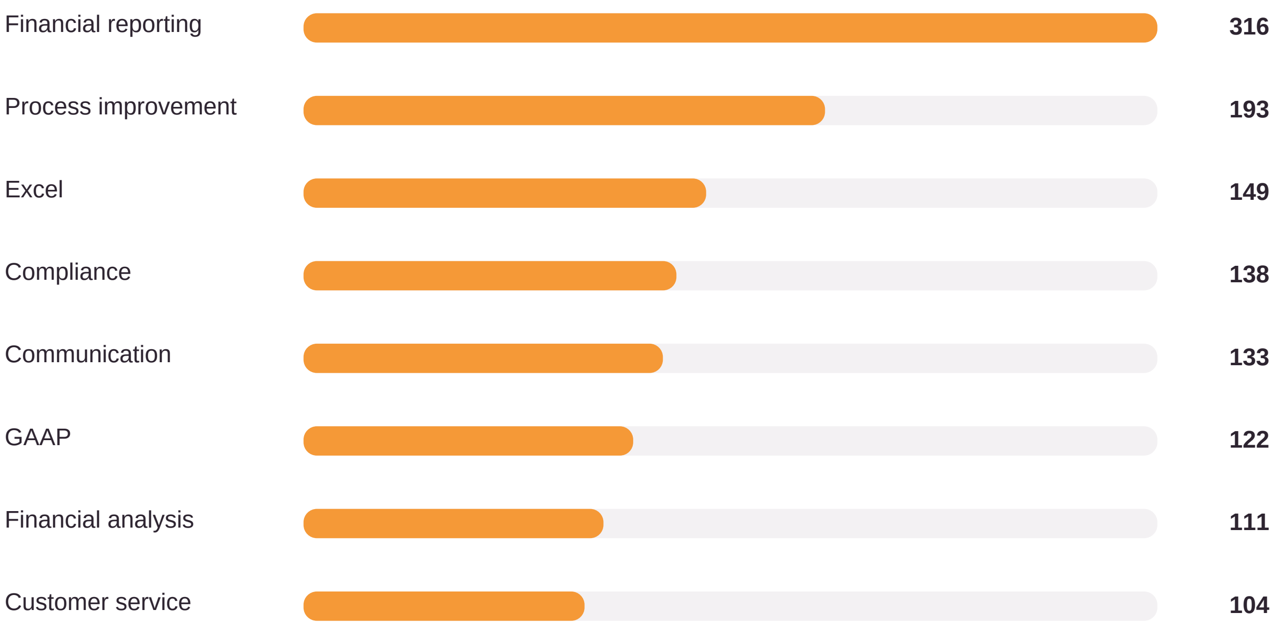
Mexico	17
France	16
Brazil	14
Malaysia	14
Poland	14
Spain	14

NEXT CHECK

US decision gate

Inspect current US examples, title coverage, location completeness, duplicates and exclusions before changing the role. A small country bucket means limited observed evidence - not zero demand.

Read the work vocabulary - and audit how it was recognised.



TOTAL 914

Seniority classifier

15 junior or entry markers 844 no marker or mid 55 senior or lead markers

TOTAL 914

Mention depth

90 zero literal mentions 88 one 340 two to five 262 six to ten 134 eleven or more

SPECIFICATION STATUS

Essential and optional requirements are withheld. Financial reporting, process improvement and Excel become essential, optional or excluded only after current US examples and the employer outcomes are reviewed.

06 - DECISION PLAN

Four moves turn a broad index into a defensible decision.

01

Define one decision

Name the US Accounting role family, seniority question and action triggered by the answer.

02

Freeze and inspect

Document aliases, fields, active-state rules, duplicates, geography and false positives.

03

Benchmark the specification

Separate essential outcomes, recurring capabilities, optional tools and classifier artefacts.

04

Choose the route

Compare final gaps with internal capability; hire, develop or add outsourcing evidence.

COMMERCIAL SCOPE

What EUR 950 buys

Delivery in 5 business days after complete inputs and payment. Includes the brief, a 60-minute readout, one revision within 10 business days and 12 months of access.

07 - METHOD AND LIMITS

The claims we do not make are part of the product.

EVIDENCE

Observed directly

Editions: May, June, July 2026 Latest freeze: 1 August 2026 Latest active total: 914 Dimensions: country, modality, title markers, capabilities and mention depth

CALCULATION

Derived transparently

Remote ratios use each edition total. Bar lengths scale to the displayed maximum. The 243 remainder is 914 minus 671. No generated interpretation is treated as observed evidence.

BOUNDARY

Not supported here

National market size or forecast Salary truth Candidate supply Time to hire Hiring success Demand trend from non-comparable observations

PUBLICATION RULE

Country first. Comparability second. Interpretation last.

Scope the country, role, date and decision. Inspect data quality. Compare only stable definitions and coverage. Publish every chart with its total, date and unsupported claims.

Source: archived MisuJob Accounting index artifacts. This sample demonstrates the product format; a paid engagement begins with a fresh coverage review for the requested question.